



## 2025 Model Year Competitive Assistance Program

**SUBMITTED:** August 28, 2024

**FOR:** NATIONAL LIMOUSINE ASSOCIATION,  
INC.  
1002 LINCOLN DRIVE WEST, SUITE C  
MARLTON, NJ 8053

**FAN:** 471836



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**PREPARED FOR:**

**KYLE HAMMERSCHMIDT**  
EXECUTIVE DIRECTOR  
NATIONAL LIMOUSINE  
ASSOCIATION, INC.

**GM ENOLVE CONTACT:**

**Kevin L Brewer**  
GM Envolv Account Executive  
kevin.brewer@gm.com  
Office: 845 825 6506

General Motors Company

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**August 28, 2024**

**KYLE HAMMERSCHMIDT  
NATIONAL LIMOUSINE ASSOCIATION, INC.  
1002 LINCOLN DRIVE WEST, SUITE C  
MARLTON, NJ 8053**

Dear Kyle,

General Motors LLC, GM Envolve, is pleased to offer **NATIONAL LIMOUSINE ASSOCIATION, INC.** the attached Competitive Assistance Program. This Agreement version supersedes all prior agreements.

If you agree with the terms and conditions of the Program as set forth in the attached Agreement, please return a signed copy to my attention.

To ensure accurate and timely payment of Competitive Assistance, use of **Processing Code KZD and FAN 471836** is required on all order requests and delivery reporting data for vehicles specified as eligible for the Program. **It is imperative that you communicate the Processing Code and FAN to your dealer or leasing company prior to placing an order.**

On behalf of General Motors LLC, GM Envolve, I would like to thank you for allowing us the opportunity to provide solutions for your business.

Very truly yours,



Kevin L Brewer  
GM Envolve Account Executive

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## 2025 Model Year Competitive Assistance Program

<b>NATIONAL LIMOUSINE ASSOCIATION, INC.</b>	<b>LOCATION:</b> 1002 LINCOLN DRIVE WEST, SUITE C MARLTON, NJ 8053	<b>APPROVED:</b> August 28, 2024
		<b>VERSION:</b> 2
<b>PROCESSING CODE:</b> KZD	<b>CONTACT:</b> KYLE HAMMERSCHMIDT	<b>DEAL NUMBER:</b> F488
<b>FAN:</b> 471836	<b>PHONE:</b> 800-652-7007	<b>SUBMITTED BY:</b> Kevin L Brewer

The following 2025 Model Year Competitive Assistance Program Agreement (“Agreement”) sets forth the terms and conditions of the Competitive Assistance Program (the “Program” or “CAP”) between General Motors LLC, GM Envolv (“General Motors” or “GM”) and NATIONAL LIMOUSINE ASSOCIATION, INC..

### TERMS AND CONDITIONS OF COMPETITIVE ASSISTANCE PROGRAM

#### Volume Requirement

NATIONAL LIMOUSINE ASSOCIATION, INC. agrees to purchase or lease a minimum of **1** General Motors vehicles for each model year set forth in the Agreement. Any purchases or leases of General Motors vehicles by NATIONAL LIMOUSINE ASSOCIATION, INC. will count toward the volume requirement.

End-User FAN	Customer Name
471836	NATIONAL LIMOUSINE ASSOCIATION, INC.

#### Allowances and Eligible Vehicles

The following allowances are offered for the 2025 model year vehicles listed below (the “Eligible Vehicles”). Eligible Vehicles exclude models with trim designations 1SL (for GMC models only), 1SM, 1SV, 1VL, 1L0 or 2SA.

Model	Tier	Invoice Credit*
LYRIQ	\$4,500	\$4,500
CT5	\$2,500	\$2,500
Blazer EV	\$2,500	\$2,500
Blazer	\$2,500	\$2,500
Traverse	\$2,000	\$2,000
Enclave (New)	\$1,750	\$1,750
Acadia	\$2,000	\$2,000
Tahoe/Yukon	\$1,000	\$1,000
Suburban/Yukon XL	\$1,250	\$1,250
Escalade/Escalade ESV	\$1,000	\$1,000
XT5	\$1,500	\$1,500
XT6	\$1,500	\$1,500
Express/Savana	\$1,500	\$1,500
<b>Purchase Volume</b>	<b>1</b>	

\*Represents competitive assistance that is included in the tier amounts that will be reflected as an invoice credit.

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### Payment by Invoice Credit

Competitive Assistance is payable as an invoice credit at the amounts listed in the table above. Vehicles receiving allowances under the GM Business Choice, Fleet Out-of-Stock, or Retail Alternative Programs are not eligible to receive Competitive Assistance.

### Out of Stock Purchase/Leases

Eligible Vehicles purchased or leased from a General Motors dealer's retail inventory (out-of-stock) will qualify for Competitive Assistance (unless otherwise specified) only once the attached "CAP Out of Stock Purchase Agreement" form is completed by the applicable dealer and NATIONAL LIMOUSINE ASSOCIATION, INC. (or its authorized Fleet Management Company).

NATIONAL LIMOUSINE ASSOCIATION, INC.'s purchases/leases of out-of-stock General Motors vehicles using retail or other incentives will not be eligible for Competitive Assistance, but such purchases/leases of those out-of-stock General Motors vehicles will still count toward attainment of the volume requirement provided that NATIONAL LIMOUSINE ASSOCIATION, INC. complies with all other terms of the Agreement. Such purchases/leases must be reported as fleet deliveries even if retail incentives are claimed. Eligible Vehicles ordered with processing code KZD cannot be converted to out-of-stock purchases/leases and are not eligible for retail or other incentives.

### Price Protection

General Motors will provide NATIONAL LIMOUSINE ASSOCIATION, INC. with price protection for 2025 model year Eligible Vehicles at prices effective as of order date for vehicles ordered. The price protection offered by General Motors applies to price increases based on economics and destination and freight charges that occur post-order date for vehicles ordered. The price protection offered by General Motors excludes vehicle price increases made necessary due to equipment adjustments, government-mandated equipment and emission changes, optional equipment made standard, mid-cycle enhancements, and vehicle design changes, all as defined and valued by General Motors. Price protection does not apply to units purchased out of dealer stock.

### Vehicle Pricing

If the dealer invoice price of a comparably equipped Eligible Vehicle is reduced during the term of this Agreement, General Motors reserves the right to reduce Competitive Assistance allowances by the amount of the dealer invoice price reduction.

## 2025 Model Year Competitive Assistance Program

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### Special OnStar Service Subscription Options

Eligible new OnStar equipped vehicles (**UE1**) purchased through this Competitive Assistance Agreement can take advantage of the RPO-based **OnStar Business Solutions** service offers (see below). Visit [www.gmenvolve.com/insight/business-solutions](http://www.gmenvolve.com/insight/business-solutions) for product details.

Adding a plan to a new vehicle is easy and can be done at the time of order. Just have your ordering entity add the corresponding RPO of the service that you select from the chart below to each vehicle order.

### OnStar One Business Plus - Everything you need to feel more confident, connected, and productive on the road.

OnStar One Business Plus brings the safety of **OnStar Security\*** and fleet management capabilities of **OnStar Insights\*\*** together in a discounted bundle.

Total service duration on eligible new vehicles will also include applicable OnStar Safety Services and Insights trials. Visit [onstarvehicleinsights.com](http://onstarvehicleinsights.com) to create an account and/or add vehicles.

1. Option Code **R8G** –Total service duration of 12 months at \$275/vehicle
2. Option Code **RFH** –Total service duration of 24 months at \$550/vehicle
3. Option Code **R8P** –Total service duration of 36 months at \$825/vehicle
4. Option Code **R8Z** –Total service duration of 48 months at \$1,100/vehicle
5. Option Code **R8W** –Total service duration of 60 months at \$1,375/vehicle

### OnStar Safety Services – Help keep your people safer and your vehicles more secure

#### OnStar Security\*

Service includes:

- Stolen Vehicle Assistance
- Automatic Crash Response Notifications
- Emergency Services
- Advisor Door Unlock
- Turn-by-Turn Navigation

Total service duration on eligible new vehicles will include applicable OnStar Safety Services trial.

1. Option Code **P0U** –Total service duration of 12 months at \$165/vehicle
2. Option Code **P0J** –Total service duration of 24 months at \$330/vehicle
3. Option Code **P0K** –Total service duration of 36 months at \$495/vehicle
4. Option Code **P0L** –Total service duration of 48 months at \$660/vehicle
5. Option Code **P0Q** –Total service duration of 60 months at \$825/vehicle

## 2025 Model Year Competitive Assistance Program

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**OnStar Vehicle Insights - Get the information you need to help maximize productivity and efficiency for both ICE and EV**

### OnStar Insights\*\*

Services include

- Vehicle location
- Vehicle health
- Idle time
- Trip history
- Fuel/charge data
- Remote commands

For new accounts, total service duration will include applicable OnStar Insights trial. Visit [onstarvehicleinsights.com](https://onstarvehicleinsights.com) to create an account and/or add vehicles.

1. Option Code **P0V** –Total service duration of 12 months at \$176/vehicle
2. Option Code **P0W** –Total service duration of 24 months at \$352/vehicle
3. Option Code **P0X** –Total service duration of 36 months at \$528/vehicle
4. Option Code **P0Y** –Total service duration of 48 months at \$704/vehicle
5. Option Code **P0Z** –Total service duration of 60 months at \$880/vehicle

These options will be applied to only the vehicles that you select. Work with your ordering entity to apply the RPO codes accordingly. An applicable charge for this option will appear on the factory invoice. The unused portion of an OnStar subscription is non-refundable, but it may be transferred with the vehicle to the new owner.

If any vehicles are purchased Out of Stock from a General Motors dealer, the dealer would need to email the GM Envolv Solutions Center [FLOS@gm.com](mailto:FLOS@gm.com) and request to add the selected RPO code(s) to the vehicle invoice.

Disclosures:

\* OnStar plan, working electrical system, cell reception and GPS signal required. OnStar links to emergency services. Service coverage varies with conditions and location. Service availability, features and functionality vary by device and software version. See [onstar.com](https://onstar.com) for details and limitations. Stolen Vehicle Assistance requires armed GM factory-installed theft-deterrent system, contact method on file and enrollment to receive alerts. Additional messaging and data rates may apply. Services are intended to assist with vehicle recovery and do not prevent theft or protect against damage or loss. The OnStar Security service is included in the price of the vehicle. Non-Transferrable. Non-Refundable.

\*\* Terms Apply. Available on select properly equipped 2015 model year and newer GM vehicles excludes Volt, Low Cab Forward Trucks and GM vehicles built without OnStar Hardware, which includes but is not limited to select base Chevrolet and GMC trucks. Requires an active connected vehicle services plan. Fees, services, and availability subject to change without notice. Applicable taxes not included. Does not include emergency or security services. Diagnostics capabilities vary by vehicle model. Not all issues will deliver alerts. See [onstarvehicleinsights.com](https://onstarvehicleinsights.com) for details and limitations. Eligible customers must sign up for an account at [www.onstarvehicleinsights.com](https://www.onstarvehicleinsights.com) in order to take advantage of this offer. The OnStar Insights service is included in the price of the vehicle. Non-Transferrable. Non-Refundable.

## 2025 Model Year Competitive Assistance Program

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### Special GM Accessory Options

Eligible purchases through this Competitive Assistance Agreement can take advantage of GM Accessory offers to protect and equip fleet vehicles for the length of their use and help ensure they are optimal for future vehicle remarketing/resale. Adding LPO accessories to a new vehicle is easy and can be done at the time of vehicle ordering. Just have your ordering entity add the LPO Option Code to your vehicle order.

### Suggested Top Full-Size Truck Accessory Options

Includes variations of Assist Steps, Bed Covering, Convenience and Protection packages.

1. **Option Code RIA** – All-weather floor liner – **MSRP \$230**
2. **Option Code WH9** – eTrunk Divider and Organizer – **SILVERADO EV ONLY MSRP \$295**
3. **Option Code PDW** – Assist Step and Tonneau Value Package I, includes (VQO) Black work step and (VPB) Premium soft rollup tonneau cover – **SILVERADO LD ONLY MSRP \$1150**
4. **Option Code PDH** – Protection Package, includes (RIA) all-weather floor liner and (VQK) front and rear black molded splash guards
  - **SIERRA LD ONLY MSRP \$450 Crew/Double, MSRP \$350 Reg Cab**
  - **SIERRA HD ONLY MSRP \$435 Crew/Double, MSRP \$335 Reg Cab**
5. **Option Code PDL** – Cargo Convenience Package, includes (S1O) console vault and (VBJ) rear under seat storage
  - **SIERRA LD ONLY MSRP \$550 Crew, MSRP \$450 Double Cab**
  - **SIERRA HD ONLY MSRP \$595 Crew, MSRP \$550 Double Cab**
6. **Option Code PDQ** – Liner Protection Package, includes (S41) Wheelhouse liners and (RIA) floor liner – **SILVERADO LD ONLY MSRP \$395**
7. **Option Code SL7** – Utility Rack – **SILVERADO EV ONLY MSRP \$750**
8. **Option Code PCO** – **Utility Wall Package** includes (RVY) Bedside Utility Wall Package, (5WI) Utility Wall Latch Kit, and (SJS) Front Bed Utility Wall Package
  - **Silverado LD ONLY MSRP \$1,495** Requires Crew Cab.
9. **Option Code PCR** – **Bed Wall Organizer Package** includes (S4K) Cargo Strap Organizer, (RVY) Bed Wall Organizer, and (5WI) Universal Latch (2-pack)
  - **Silverado EV ONLY MSRP \$995**

### Suggested Top Mid-Size Truck Accessory Options

1. **Option Code PCI** – Pro Essentials Package, includes (5VQ), Drop in Bedliner w/ Storage Compartments, (VQK), Custom Molded Splash Guards and (S0Y), Cargo Area Lamps - **MSRP \$895**
2. **Option Code RIA** – All-Weather Floor Liner 2 Rows **MSRP \$190**
3. **Option Code S6P** – Remote Start Kit **MSRP \$425**
4. **Option Code VQO** – Black Assist Step **MSRP \$450**
5. **Option Code VPB** – Premium Soft-Roll Tonneau Cover **MSRP \$595**

### Suggested Top Van Accessory Option

1. **Option Code VXW** – Assist Step, includes (VXW) Assist Step – **MSRP \$595 Cargo Van, MSRP \$795 Passenger Van**
2. **Option Code VQK** – Splash Guards, Molded – **MSRP \$250**
3. **Option Code RDI** – Keyless Entry Keypad – **MSRP \$250**



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### Suggested Top Car & SUV Accessory Options

1. **Option Code RIA** – All weather floor liner – **MSRP \$225**
2. **Option Code VLI** – Cargo mat – **MSRP \$125**
3. **Option Code VQK** – Splash Guards, Molded – **MSRP \$250**

\*\*Applicable to cost of eligible GM Accessories, including Associated Accessories, purchased through the CAP/CAPX agreement. Offer is not applicable to tax, shipping, installation charges, GM Genuine Parts, ACDelco, service parts, or Performance Parts (e.g., Crate Engines, Transmissions, Engine Components, etc.). Offer subject to availability. Offer may not be combined with any other offers or discounts.

### **Powertrain Warranty (Applicable To Internal Combustion Engine Vehicles)**

Chevrolet/GMC vehicles purchased under this Agreement with Delivery Types: 014 Fleet Leasing Company Purchase or 035 Business Organization Fleet Purchase are covered by a Limited Powertrain Warranty of 5 years or 100,000 miles, whichever comes first.

Buick vehicles purchased under this Agreement with Delivery Types: 014 Fleet Leasing Company Purchase or 035 Business Organization Fleet Purchase are covered by a Limited Powertrain Warranty of 5 years or 60,000 miles, whichever comes first.

Cadillac vehicles purchased under this Agreement with Delivery Types: 014 Fleet Leasing Company Purchase or 035 Business Organization Fleet Purchase are covered by a Limited Powertrain Warranty of 6 years or 70,000 miles, whichever comes first.

### **Electric Vehicle Warranty Coverage**

Chevrolet/GMC will warrant defects related to materials or workmanship on **model specific EV components** for 8 years or 100,000 miles, whichever comes first, from the original in-service date of the vehicle. **Reference the *Limited Warranty and Owner Assistance Information Manual* for model specific details on coverage.**

### **Ownership Requirements**

All vehicles under this Program must be titled, licensed, and registered in the name of NATIONAL LIMOUSINE ASSOCIATION, INC. or its Fleet Management Company and retained by NATIONAL LIMOUSINE ASSOCIATION, INC. for business use principally in the United States for a minimum of 12 months or 12,000 miles, whichever occurs first, from the date of delivery. NATIONAL LIMOUSINE ASSOCIATION, INC. will not knowingly sell, export, sell for export, or principally use the Eligible Vehicles outside of the United States at any time.

### **Applicable To BrightDrop Vehicles**

NATIONAL LIMOUSINE ASSOCIATION, INC. acknowledges and agrees that, for any BrightDrop vehicles that it operates, only BrightDrop-authorized service centers (whether operated by a Dealer or a non-Dealer, as designated by GM) may perform repair or service work on those BrightDrop vehicles, including damage in transit (“DIT”) and collision repairs.



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### Compliance Requirements

In performing its obligations under this Agreement, each party warrants and agrees to comply fully with, and to cause its directors, officers, employees, and agents to comply fully with, all applicable laws and regulations of all appropriate jurisdictions, including without limitation: the U.S. Foreign Corrupt Practices Act; all applicable anti-corruption laws and U.S. federal, state and local laws, regulations and guidelines, including without limitation campaign finance laws, ethics laws, pay to play rules, and any applicable lobbying registration and disclosure laws; export control laws and regulations of the United States and other applicable countries; and U.S. sanctions, embargoes, and prohibitions on transactions with restricted parties, countries, and regions. General Motors has the right to review the vehicle registration records of NATIONAL LIMOUSINE ASSOCIATION, INC. to ensure compliance with this Agreement. NATIONAL LIMOUSINE ASSOCIATION, INC.'s failure to comply with this Agreement may result in General Motors immediately terminating this Agreement and/or passing to NATIONAL LIMOUSINE ASSOCIATION, INC. penalties imposed on General Motors by certain countries for unauthorized export/import of General Motors vehicles.

### VEHICLE ORDERING REQUIREMENTS

**PROCESSING CODE:** KZD

**FAN:** 471836

#### For all brands listed in the agreement that are eligible to receive competitive assistance allowances:

- It is mandatory that the Processing Code and FAN appear on every order request placed via GM Order Workbench.
- The FAN is required on all delivery reporting entries via GM Order Workbench.

### GENERAL PROVISIONS

The following general provisions apply:

#### Agreement

This Agreement (i) contains the entire understanding of the parties relating to the subjects hereto, (ii) supersedes all prior statements, representations, and agreements, and (iii) cannot be amended except by written instrument signed by both parties. The parties represent and agree that, in entering into this Agreement, they have not relied upon any oral or written agreements, representations, statements, or promises, express or implied, not specifically set forth or otherwise referenced in this Agreement. The parties expressly waive application of any law, statute, or judicial decision allowing oral modifications, amendments, or additions to this Agreement notwithstanding this express written provision requiring a writing signed by the parties.

#### Confidentiality

This Agreement and the terms hereof are intended solely for the use of General Motors and NATIONAL LIMOUSINE ASSOCIATION, INC.. This Agreement is to be disclosed on a "need to know" basis solely within NATIONAL LIMOUSINE ASSOCIATION, INC. or to the dealer/fleet management company chosen by NATIONAL LIMOUSINE ASSOCIATION, INC. to quote the purchase/lease of Eligible Vehicles, not to other dealers or General Motors competitors.

#### Choice of Law

This Agreement shall be governed by and construed in accordance with the laws of the State of Michigan as if entirely performed therein, without regard to the conflicts of law and principles thereof.

## 2025 Model Year Competitive Assistance Program


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### SIGNATURES

This Competitive Assistance offer is valid for 60 days from the date generated and will expire on October 27, 2024 unless accepted in writing by NATIONAL LIMOUSINE ASSOCIATION, INC. and returned prior to the aforementioned expiration date. Competitive Assistance Program is not valid or able to be used until signed by both parties and returned to your GM Envolve Account Executive.

This Agreement supersedes all prior signed Competitive Assistance Program Agreements applicable for this Model Year.

General Motors and NATIONAL LIMOUSINE ASSOCIATION, INC. have caused this 2025 Model Year Competitive Assistance Program Agreement to be executed by their duly authorized representatives as of the last date appearing below:

_____ Signature of Commercial Account Representative	_____ Title	_____ Date
 _____ Signature of GM Representative, Kevin L Brewer	GM Envolve Account Executive _____ Title	August 28, 2024 _____ Date

**Please return the entire signed document to Kevin L Brewer**

## 2025 Model Year Competitive Assistance Program

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### VEHICLE ORDERING AND DELIVERY INSTRUCTIONS

To ensure the accurate tracking of orders and timely payment of Competitive Assistance Program (CAP) allowances, **use of the assigned CAP Processing Code and the Fleet Account Number (FAN) is required on all vehicle order requests and delivery reporting data** for models specified in the agreement as eligible for Competitive Assistance.

It is imperative that you communicate the Processing Code and FAN to your dealer and/or leasing company.

<b>CUSTOMER NAME:</b> NATIONAL LIMOUSINE ASSOCIATION, INC.
<b>PROCESSING CODE:</b> KZD
<b>FAN:</b> 471836

**THIS DOCUMENT MUST BE PRESENTED TO YOUR DEALER AND/OR LEASING COMPANY**

### ORDERING CAP UNITS

#### Requirements for Standard Vehicle Order

- The assigned CAP Processing Code identified above must be included on the order.
- Do not use the CAP Processing Code on units that are taken out of stock that will receive the retail alternative. These units will still require a fleet delivery type.
- One of the fleet order types listed below must be included in the order.

#### Order Types

<b>FLEET ORDER TYPE:</b> FLS - Fleet Lease	Requires Primary Leasing Company FAN and End-User FAN
<b>FLEET ORDER TYPE:</b> FNR - Fleet Commercial	Requires End-User FAN

End-User FAN	Customer Name
471836	NATIONAL LIMOUSINE ASSOCIATION, INC.

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### DELIVERY REPORTING OF CAP UNITS

#### Ordered and Out-of-Stock CAP Units

All deliveries to customers with a valid Fleet Account Number (FAN), which includes all CAP customers, **must be reported as fleet deliveries** regardless of order type.

**Deliveries to FAN holders using retail delivery type "018 Business Organization" or any other retail delivery type are not allowed and any incentives paid will be subject to a charge back.**

Vehicles delivered incorrectly (i.e. retail) will not be eligible for payment of any Competitive Assistance.

#### Fleet Delivery Types

The delivery type or types for this customer is listed below.\*

<b>DELIVERY TYPE:</b> 014 - Leasing Company	Requires Primary Leasing Company FAN and End-User FAN
<b>DELIVERY TYPE:</b> 035 - Business Organization	Requires End-User FAN

*\*020 Daily Rental is not applicable to CAP accounts (National Rental Accounts only)*

### ADDITIONAL TERMS AND CONDITIONS

#### Commercial Upfit Programs

Allowances offered in the GM Business Choice Program are **not compatible** with brands covered by this agreement as eligible to receive Competitive Assistance.

#### Fleet Out-of-Stock and Retail Incentives

Allowances offered under Fleet Out-of-Stock and Retail Alternative Programs are **not compatible** with brands covered by this agreement as eligible to receive Competitive Assistance.

End-User FAN	Customer Name
471836	NATIONAL LIMOUSINE ASSOCIATION, INC.

## 2025 Model Year Competitive Assistance Program

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### Ownership Requirements

All vehicles under this Program must be titled, licensed, and registered in the name of NATIONAL LIMOUSINE ASSOCIATION, INC. or its Fleet Management Company and retained by NATIONAL LIMOUSINE ASSOCIATION, INC. for business use principally in the United States for a minimum of 12 months or 12,000 miles, whichever occurs first, from the date of delivery. NATIONAL LIMOUSINE ASSOCIATION, INC. will not knowingly sell, export, sell for export, or principally use the Eligible Vehicles outside of the United States at any time.

### Applicable To BrightDrop Vehicles

NATIONAL LIMOUSINE ASSOCIATION, INC. acknowledges and agrees that, for any BrightDrop vehicles that it operates, only BrightDrop-authorized service centers (whether operated by a Dealer or a non-Dealer, as designated by GM) may perform repair or service work on those BrightDrop vehicles, including damage in transit ("DIT") and collision repairs.

#### GM Envolve AE Acknowledgement

This document has been presented to CAP customer.



Signature of Kevin L Brewer



# 2025 Model Year Competitive Assistance Program

<b>NATIONAL LIMOUSINE ASSOCIATION, INC.</b>	<b>LOCATION:</b> 1002 LINCOLN DRIVE WEST, SUITE C MARLTON, NJ 8053	<b>APPROVED:</b> August 28, 2024 <b>VERSION:</b> 2 <b>DEAL NUMBER:</b> F488
<b>PROCESSING CODE:</b> KZD <b>FAN:</b> 471836	<b>CONTACT:</b> KYLE HAMMERSCHMIDT <b>PHONE:</b> 800-652-7007	<b>SUBMITTED BY:</b> Kevin L Brewer

## CAP Out-Of-Stock Purchase Agreement

**THIS FORM MUST BE COMPLETED FOR ALL OUT-OF-STOCK TRANSACTIONS WITH CAP CUSTOMERS**

### Part 1

If you would like to complete this process online or with the assistance of one of our GM Envolv Solutions Center support team members, please visit [www.gmenvolve.com/fleet/tools](http://www.gmenvolve.com/fleet/tools) and sign-in using your GM Certified credentials, or call 1-800-353-3867 to speak to one of our GM Envolv Solutions Center Advisors.

The intent of this agreement and process is to provide the selling dealer an invoice credit to their open account for the CAP amount

Adjustment invoice credits will be posted to the dealer open account statement and settled based on current process.

NATIONAL LIMOUSINE ASSOCIATION, INC.	<u>471836</u>	<u>KZD</u>	_____
Customer Name	Customer FAN	CAP Code	Fleet Management Company, if applicable

### Part 2 (TO BE COMPLETED BY DEALER ONLINE)

_____	_____	_____
Dealer Code	Dealership Name	City, State

The named dealer agrees to sell the above referenced customer the VIN(s) below and will comply with this agreement. The ultimate consumer/end user acknowledges receipt of a private offer from General Motors. The consumer and dealer understand that this private offer is NOT compatible\* with any additional retail or dealer incentives/rebates (i.e. business choice, dealer cash, pull boards, etc.). By signing this agreement, the above-mentioned dealership is releasing General Motors from any future claim or obligation for incentive(s) on units purchased with CAP incentives. In addition, the above-mentioned dealership is authorizing GM to debit his/her open account for any incentive monies that have been erroneously paid to his/her dealership in reference to this transaction.

List units included in this transaction below. Please indicate by VIN if a dealer trade is involved and if the dealer trade transaction has been completed by the original dealer in Order Workbench, Deliver Vehicle tab. Attach a spreadsheet for additional VINs.

**-- VINs must be delivered Fleet in Order Workbench, Deliver Vehicle tab --**

Extended Service

VIN	OnStar RPO	Extended Service	Dealer Trade	Transaction Completed
<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="checkbox"/> Yes <input type="checkbox"/> No	<input type="checkbox"/> Yes <input type="checkbox"/> No
<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="checkbox"/> Yes <input type="checkbox"/> No	<input type="checkbox"/> Yes <input type="checkbox"/> No
<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="checkbox"/> Yes <input type="checkbox"/> No	<input type="checkbox"/> Yes <input type="checkbox"/> No

\_\_\_\_\_

Print Name of Authorized Dealer Representative

\_\_\_\_\_

Phone Number

\_\_\_\_\_

Signature of Authorized Dealer Representative

\_\_\_\_\_

Date

**Please contact 1-800-353-3867 with any questions. Complete the online application located on [gmenvolve.com](http://gmenvolve.com) to have the invoice adjusted and CAP code added.**