

**SUBMITTED:** August 18, 2025

FOR: NATIONAL LIMOUSINE ASSOCIATION,

P.O. Box 1249

MARLTON, NJ 8053

**FAN:** 471836



# PREPARED FOR:

KYLE HAMMERSCHMIDT EXECUTIVE DIRECTOR NATIONAL LIMOUSINE ASSOCIATION, INC.

# **GM ENVOLVE CONTACT:**

Kevin L Brewer GM Envolve Account Executive kevin.brewer@gm.com Office: 845 825 6506 **General Motors Company** 



August 18, 2025

KYLE HAMMERSCHMIDT NATIONAL LIMOUSINE ASSOCIATION, INC. 1002 LINCOLN DRIVE WEST, SUITE C MARLTON, NJ 8053

Dear Kyle,

General Motors LLC, GM Envolve, is pleased to offer **NATIONAL LIMOUSINE ASSOCIATION, INC.** the attached Competitive Assistance Program. This Agreement version supersedes all prior agreements.

If you agree with the terms and conditions of the Program as set forth in the attached Agreement, please return a signed copy to my attention.

To ensure accurate and timely payment of Competitive Assistance, use of **Processing Code KZD and FAN 471836** is required on all order requests and delivery reporting data for vehicles specified as eligible for the Program. **It is imperative that you communicate the Processing Code and FAN to your dealer or leasing company prior to placing an order.** 

On behalf of General Motors LLC, GM Envolve, I would like to thank you for allowing us the opportunity to provide solutions for your business.

Very truly yours,

Kevin L Brewer

**GM Envolve Account Executive** 

#### **CONTENTS**

- 1. 2026 Model Year Competitive Assistance Program Agreement
- 2. OnStar Service Subscription Options
- 3. GM Accessory Options
- 4. Vehicle Ordering and Delivery Instructions
- 5. Out-of-Stock Purchase Agreement



NATIONAL LIMOUSINE ASSOCIATION, INC.

LOCATION: P.O. Box 1249

MARLTON, NJ 8053

APPROVED: August 18, 2025

VERSION: 2

DEAL NUMBER: F488

PROCESSING CODE: KZD

FAN: 471836

**CONTACT:** KYLE HAMMERSCHMIDT

PHONE: 800-652-7007

**SUBMITTED BY:** Kevin L Brewer

The following 2026 Model Year Competitive Assistance Program Agreement ("Agreement") sets forth the terms and conditions of the Competitive Assistance Program (the "Program" or "CAP") between General Motors LLC, GM Envolve ("General Motors" or "GM") and NATIONAL LIMOUSINE ASSOCIATION, INC..

#### TERMS AND CONDITIONS OF COMPETITIVE ASSISTANCE PROGRAM

#### **Volume Requirement**

NATIONAL LIMOUSINE ASSOCIATION, INC. will purchase or lease 1 or more General Motors vehicles for each model year set forth in the Agreement (the "Volume Requirement"). Any purchases or leases of General Motors vehicles by NATIONAL LIMOUSINE ASSOCIATION, INC. will count toward the Volume Requirement.

End-User FAN	Customer Name	
471836	NATIONAL LIMOUSINE ASSOCIATION, INC.	

### Allowances and Eligible Vehicles

The following incentives are offered for the 2026 model year vehicles listed below (the "Eligible Vehicles") subject to the terms and limitations set forth herein. Eligible Vehicles exclude models with trim designations 1SL (for GMC models only), 1SM, 1SV, 1VL, 1L0 or 2SA.

Model	Tier	Invoice Credit*
LYRIQ	\$5,500	\$5,500
Traverse	\$2,000	\$2,000
Enclave	\$1,750	\$1,750
Tahoe/Yukon	\$1,000	\$1,000
Suburban/Yukon XL	\$2,000	\$2,000
Escalade/Escalade ESV	\$2,000	\$2,000
ESCALADE IQ/ESCALADE IQL	\$1,500	\$1,500
VISTIQ (New)	\$2,000	\$2,000
Express/Savana	\$3,000	\$3,000
Purchase Volume	1	

<sup>\*</sup>Represents incentives that are included in the tier amounts that will be reflected as an invoice credit.

## **Payment by Invoice Credit**

GM will pay such incentives as an **invoice credit** at the amounts set forth in the table above.

#### **Out of Stock Purchase/Leases**

Purchases or leases of Eligible Vehicles from a General Motors dealer's retail inventory (out-of-stock) will qualify for incentives in connection with this Competitive Assistance Program after the attached "CAP Out of Stock Purchase"



NATIONAL LIMOUSINE

ASSOCIATION, INC.

LOCATION: P.O Box 1249

MARLTON, NJ 8053

APPROVED: August 18, 2025 **VERSION**: 2

**DEAL NUMBER: F488** 

PROCESSING CODE: KZD

**CONTACT:** KYLE HAMMERSCHMIDT

**SUBMITTED BY: Kevin L Brewer** 

FAN: 471836 PHONE: 800-652-7007

Agreement" form is completed and submitted by the applicable dealer and NATIONAL LIMOUSINE ASSOCIATION, INC. (or its authorized Fleet Management Company, provided such purchases or leases do not incorporate retail or other incentives.

NATIONAL LIMOUSINE ASSOCIATION, INC.'s purchases and/or leases of out-of-stock General Motors vehicles using retail or other incentives will not be eligible for incentives in connection with this Competitive Assistance Program. Nonetheless, such purchases and/or leases of those out-of-stock General Motors vehicles will still count toward attainment of the Volume Requirement provided that NATIONAL LIMOUSINE ASSOCIATION, INC. complies with all other terms of the Agreement. Such purchases and/or leases must be reported as fleet deliveries even if retail incentives are claimed. Eligible Vehicles ordered with processing code KZD cannot be converted to out-of-stock purchases and/or leases and are not eligible for retail or other incentives.

#### **Price Assurance**

General Motors will provide NATIONAL LIMOUSINE ASSOCIATION, INC. with the "Price Assurance" described below on Eligible Vehicles for the following model year, for which General Motors has not yet announced pricing as of the date of this Amendment.

The Price Assurance Threshold is a percentage or dollar amount that indicates the maximum price increase for the following model year Eligible Vehicles compared to the current model year Eligible Vehicles, which may vary by model. Your Account Executive will provide NATIONAL LIMOUSINE ASSOCIATION, INC. with the Price Assurance Threshold that GM, in its discretion, is willing to provide upon written request after ordering becomes available for the model year following the model year that is the subject of this CAP Agreement. A year over year price increase will be calculated by comparing the official General Motors Price Schedule that was in effect at the end of production for the current model year to the official General Motors Price Schedule that will come into effect at the beginning of production for the following model year. In the event that such comparison results in an increase higher than the Price Assurance Threshold for Eligible Vehicles for the following model year, General Motors shall provide further incentives and/or allowances to ensure that the increase in the pricing applicable to NATIONAL LIMOUSINE ASSOCIATION, INC. for the following model year is limited to the Price Assurance Threshold ("Price Assurance"), subject to the provisions and restrictions herein. Notwithstanding the foregoing, in the event that such comparison results in a decrease, General Motors may, at its election, reduce incentives offered in connection with this Competitive Assistance Program by the amount of the decrease in pricing.

Price Assurance applies only to Eligible Vehicles for which pricing has not yet been announced by General Motors as of the date of this Amendment. Price Assurance applies to vehicle price increases based on economics and destination and freight charges. Price Assurance does not apply to vehicle price increases made necessary due to equipment adjustments, government-mandated equipment and emission changes, optional equipment made standard, mid-cycle enhancements and vehicle design changes, all as determined by General Motors in its sole discretion.

#### **Purchase Order Modifications**

GM may, in its discretion, reject or cancel a purchase order, or any portion thereof, alter the quantity of vehicles sold to NATIONAL LIMOUSINE ASSOCIATION, INC., or alter the timing of delivery of such vehicles, due to production delays or governmental action, including, without limitation, as a result of material shortages, shipping or logistical delays, labor shortages (including strikes or work stoppages), requirements to comply with applicable laws, statutes, regulations, executive orders, tariffs and/or duties, or other supply chain issues.

#### **Commercial Upfit Programs**

Purchase or leases of vehicles incorporating incentives in connection with the GM Business Choice Program are not eligible to receive incentives in connection with this Competitive Assistance Program.

#### **Retail Incentives**



NATIONAL LIMOUSINE

LOCATION: P.O Box 1249
MARLTON, NJ 8053

APPROVED: August 18, 2025

ASSOCIATION, INC. VERSION: 2

**DEAL NUMBER:** F488

PROCESSING CODE: KZD CONTACT: KYLE HAMMERSCHMIDT SUBMITTED BY: Kevin L Brewer

FAN: 471836 PHONE: 800-652-7007

Purchases or leases of vehicles incorporating incentives in connection with the Retail Alternative Programs are **not** eligible to receive incentives in connection with this Competitive Assistance Program

#### **Price Protection**

General Motors will honor prices for 2026 model year Eligible Vehicles at prices effective as of order date for vehicles ordered ("Price Protection") subject to the terms and limitations set forth in this section. The Price Protection offered by General Motors applies to price increases based on economics and destination and freight charges that occur post-order date for vehicles ordered. The Price Protection offered by General Motors excludes vehicle price increases made necessary due to equipment adjustments, government-mandated equipment and emission changes, optional equipment made standard, mid-cycle enhancements, vehicle design changes, and governmental action, all as defined and valued by General Motors. Price Protection does not apply to units purchased out of dealer stock.

# **Vehicle Pricing**

If the dealer invoice price of a comparably equipped Eligible Vehicle is reduced during the term of this Agreement, General Motors may, at its election, reduce incentives offered in connection with this Competitive Assistance Program by the amount of the dealer invoice price reduction.



NATIONAL LIMOUSINE ASSOCIATION, INC.

LOCATION: P.O Box 1249

MARLTON, NJ 8053

APPROVED: August 18, 2025

VERSION: 2

**DEAL NUMBER: F488** 

PROCESSING CODE: KZD

FAN: 471836 PHO

CONTACT: KYLE HAMMERSCHMIDT PHONE: 800-652-7007

**SUBMITTED BY: Kevin L Brewer** 

## **Special OnStar Service Subscription Options**

Eligible OnStar-equipped vehicles purchased under this Competitive Assistance Agreement can access RPO-based service options.

### 1. OnStar One Fleet (Bundle Option)

Combines OnStar Protect and Telematics in a bundled package.

- Code R8G: 12 months, \$269/vehicle
- Code RFH: 24 months, \$549/vehicle
- Code R8P: 36 months, \$819/vehicle
- Code R8Z: 48 months, \$1,099/vehicle
- Code R8W: 60 months, \$1,369/vehicle

#### 2. OnStar Protect

- Code P0U: 12 months, \$159/vehicle
- Code P0J: 24 months, \$329/vehicle
- Code P0K: 36 months, \$489/vehicle
- Code P0L: 48 months, \$659/vehicle
- Code P0Q: 60 months, \$819/vehicle

### 3. OnStar Telematics

- Code P0V: 12 months, \$169/vehicle
- Code P0W: 24 months, \$349/vehicle
- · Code P0X: 36 months, \$529/vehicle
- Code P0Y: 48 months, \$699/vehicle
- Code P0Z: 60 months, \$879/vehicle

# 4. OnStar Telematics+ (Camera sold separately)

- · Code PQL: 12 months, \$439/vehicle
- Code PQM: 24 months, \$879/vehicle
- Code PQP: 36 months, \$1,319/vehicle
- Code PQQ: 48 months, \$1,759/vehicle
- Code PQT: 60 months, \$2,199/vehicle

#### 5. OnStar Video Telematics (Camera sold separately)

- Code P0R: 12 months, \$269/vehicle
- Code P0M: 24 months, \$549/vehicle
- Code P0N: 36 months, \$819/vehicle
- Code P0O: 48 months, \$1,099/vehicle
- Code P0P: 60 months, \$1,369/vehicle

## 6. OnStar Connect+

- · Code P0H: 12 months, \$199/vehicle
- · Code P0I: 24 months, \$399/vehicle



NATIONAL LIMOUSINE ASSOCIATION, INC.

LOCATION: P.O Box 1249

MARLTON, NJ 8053

APPROVED: August 18, 2025

VERSION: 2

**DEAL NUMBER:** F488

PROCESSING CODE: KZD

FAN: 471836

**CONTACT:** KYLE HAMMERSCHMIDT

PHONE: 800-652-7007

**SUBMITTED BY:** Kevin L Brewer

Code PQG: 36 months, \$599/vehicle
Code PQH: 48 months, \$799/vehicle
Code PQI: 60 months, \$999/vehicle

#### **All Plans**

Plans require acceptance of OnStar user terms. OnStar requires a functional electrical system, cell reception, and GPS signal. Coverage and features vary by location, vehicle device, and software version. Stolen Vehicle Assistance requires a factory-installed theft-deterrent system and enrollment. Additional data rates may apply. Services do not prevent theft or protect against damage or loss. Plans are non-transferrable and non-refundable.

#### **Telematics ONLY Plan**

Available on select 2015 and newer models, excluding certain vehicles like Volt and Low Cab Forward Trucks. Requires an active connected services plan. Fees, features, and availability may change. Diagnostic capabilities differ by model; not all issues generate alerts. Eligible customers must create an account at OnStarvehicleinsights.com to access this offer. OnStar Telematics+ includes Telematics plan, plus OnStar dual camera subscription. Hardware sold separately.



NATIONAL LIMOUSINE LOCATION: P.O Box 1249

ASSOCIATION, INC.

VERSION: 2

APPROVED: August 18, 2025

DEAL NUMBER: F488

PROCESSING CODE: KZD CONTACT: KYLE HAMMERSCHMIDT SUBMITTED BY: Kevin L Brewer

FAN: 471836 PHONE: 800-652-7007

# **Special GM Accessory Options**

Eligible purchases through this Competitive Assistance Agreement can take advantage of discounted GM Accessory offers. Protect and equip your fleet vehicles for the length of their use and help ensure they are optimal for future vehicle remarketing/resale, with GM Accessories.

### Suggested Top Full-Size Truck Accessory Options

Includes variations of Assist Steps, Bed Covering, Convenience and Protection packages.

- 1. Option Code RIA All-weather floor liner MSRP \$240
- 2. Option Code WH9 eTrunk Divider and Organizer SILVERADO EV ONLY MSRP \$225
- 3. Option Code PDW Assist Step and Tonneau Value Package I, includes (VQO) Black work step and (VPB) Premium soft rollup tonneau cover SILVERADO LD ONLY MSRP \$1,195
- 4. **Option Code PDH** Protection Package, includes (RIA) all-weather floor liner and (VQK) front and rear black molded splash guards
  - SIERRA LD ONLY MSRP \$475 Crew/Double, MSRP \$375 Reg Cab
  - SIERRA HD ONLY MSRP \$475 Crew/Double, MSRP \$395 Reg Cab
- Option Code PDL Cargo Convenience Package, includes (S1O) console vault and (VBJ) rear under seat storage
  - SIERRA LD ONLY MSRP \$575 Crew, MSRP \$475 Double Cab
  - SIERRA HD ONLY MSRP \$625 Crew, MSRP \$525 Double Cab
- 6. Option Code PDQ Liner Protection Package, includes (S41) Wheelhouse liners and (RIA) floor liner SILVERADO LD ONLY MSRP \$450 Crew/Double, MSRP \$350 Reg Cab
- 7. Option Code SL7 Utility Rack SILVERADO EV ONLY MSRP \$1,195
- 8. **Option Code PCO Utility Wall Package** includes (RVY) Bedside Utility Wall Package, (5WI) Utility Wall Latch Kit, and (SJS) Front Bed Utility Wall Package
  - Silverado LD ONLY MSRP \$1,775 Requires Crew Cab.
- 9. **Option Code PCR Bed Wall Organizer Package** includes (S4K) Cargo Strap Organizer, (RVY) Bed Wall Organizer, and (5WI) Universal Latch (2-pack)
  - Silverado EV ONLY MSRP \$1,125
- 10. Option Code RSI Bed Collapsible Organizer
  - Silverado EV & Sierra EV ONLY MSRP \$295
- 11. Option Code VMK Bed Mounted Cross Rails
  - Silverado EV & Sierra EV ONLY MSRP \$950

#### Suggested Top Mid-Size Truck Accessory Options

- Option Code PCI Pro Essentials Package, includes (5VQ), Drop in Bedliner w/ Storage Compartments, (VQK), Custom Molded Splash Guards and (S0Y), Cargo Area Lamps - MSRP \$975
- 2. Option Code RIA All-Weather Floor Liner 2 Rows MSRP \$250
- 3. Option Code S6P Remote Start Kit MSRP \$395
- 4. Option Code VQO Black Assist Step MSRP \$525
- 5. Option Code VPB Premium Soft-Roll Tonneau Cover MSRP \$550
- 6. Option Code PDO Utility Wall Package, includes (RVY) Bedside Utility Walls (SJS) Front Bed Utility Wall (S4K) Utility Wall Strap Kit and (5WI) Utility Wall Latch Kit MSRP \$1,750

#### **Suggested Top Van Accessory Option**

- Option Code VXW Assist Step, includes (VXW) Assist Step MSRP \$595 Cargo Van, MSRP \$795 Passenger Van
- 2. Option Code VQK Splash Guards, Molded MSRP \$195
- 3. Option Code RDI Keyless Entry Keypad MSRP \$225



NATIONAL LIMOUSINE ASSOCIATION, INC.

LOCATION: P.O Box 1249

MARLTON, NJ 8053

APPROVED: August 18, 2025

VERSION: 2

**DEAL NUMBER:** F488

PROCESSING CODE: KZD

FAN: 471836 PHO

CONTACT: KYLE HAMMERSCHMIDT

PHONE: 800-652-7007

**SUBMITTED BY:** Kevin L Brewer

# **Suggested Top Car & SUV Accessory Options**

- Option Code RIA All weather floor liner MSRP \$250
- 2. Option Code VLI Cargo mat MSRP \$125
- Option Code VQK Splash Guards, Molded MSRP \$295

## Powertrain Warranty (Applicable to Internal Combustion Engine Vehicles)

Chevrolet/GMC vehicles purchased under this Agreement with Delivery Types: 014 Fleet Leasing Company Purchase or 035 Business Organization Fleet Purchase are covered by a Limited Powertrain Warranty of 5 years or 100,000 miles, whichever comes first.

Buick vehicles purchased under this Agreement with Delivery Types: 014 Fleet Leasing Company Purchase or 035 Business Organization Fleet Purchase are covered by a Limited Powertrain Warranty of 5 years or 60,000 miles, whichever comes first.

Cadillac vehicles purchased under this Agreement with Delivery Types: 014 Fleet Leasing Company Purchase or 035 Business Organization Fleet Purchase are covered by a Limited Powertrain Warranty of 6 years or 70,000 miles, whichever comes first.

#### **Electric Vehicle Warranty Coverage**

Chevrolet/GMC will warrant defects related to materials or workmanship on **model specific EV components** for 8 years or 100,000 miles, whichever comes first, from the original in-service date of the vehicle. **Reference the Limited**Warranty and Owner Assistance Information Manual for model specific details on coverage.

#### **Ownership Requirements**

All 2026 MY vehicles under this Program must be titled, licensed, and registered in the name of NATIONAL LIMOUSINE ASSOCIATION, INC. or its Fleet Management Company and retained by NATIONAL LIMOUSINE ASSOCIATION, INC. for business use principally in the United States for a minimum of 12 months or 12,000 miles, whichever occurs first, from the date of delivery. NATIONAL LIMOUSINE ASSOCIATION, INC. will not knowingly sell, export, sell for export, or principally use the Eligible Vehicles outside of the United States at any time.

### Applicable To BrightDrop Vehicles

NATIONAL LIMOUSINE ASSOCIATION, INC. acknowledges and agrees that, for any BrightDrop vehicles that it operates, only BrightDrop-authorized service centers (whether operated by a Dealer or a non-Dealer, as designated by GM) may perform repair or service work on those BrightDrop vehicles, including damage in transit ("DIT") and collision repairs.

<sup>\*\*</sup>Applicable to cost of eligible GM Accessories, including Associated Accessories, purchased through the CAP agreement. Offer is not applicable to tax, shipping, installation charges, GM Genuine Parts, ACDelco, service parts, or Performance Parts (e.g., Crate Engines, Transmissions, Engine Components, etc.). Offer subject to availability. Offer may not be combined with any other offers or discounts.



NATIONAL LIMOUSINE LOCATION: P.O Box 1249

ASSOCIATION, INC.

MARLTON, NJ 8053

VERSION: 2

APPROVED: August 18, 2025

DEAL NUMBER: F488

PROCESSING CODE: KZD CONTACT: KYLE HAMMERSCHMIDT SUBMITTED BY: Kevin L Brewer PHONE: 800-652-7007

# **Compliance Requirements**

In performing its obligations under this Agreement, each party warrants and agrees to comply fully with, and to cause its directors, officers, employees, and agents to comply fully with, all applicable laws and regulations of all appropriate jurisdictions, including without limitation: the U.S. Foreign Corrupt Practices Act; all applicable anti-corruption laws and U.S. federal, state and local laws, regulations and guidelines, including without limitation campaign finance laws, ethics laws, pay to play rules, and any applicable lobbying registration and disclosure laws; export control laws and regulations of the United States and other applicable countries; and U.S. sanctions, embargoes, and prohibitions on transactions with restricted parties, countries, and regions. General Motors has the right to review the vehicle registration records of NATIONAL LIMOUSINE ASSOCIATION, INC. to ensure compliance with this Agreement. NATIONAL LIMOUSINE ASSOCIATION, INC.'s failure to comply with this Agreement may result in General Motors immediately terminating this Agreement and/or passing to NATIONAL LIMOUSINE ASSOCIATION, INC. penalties imposed on General Motors by certain countries for unauthorized export/import of General Motors vehicles.

## **Entire Agreement**

This Agreement (i) contains the entire understanding of the parties relating to the subjects hereto, (ii) supersedes all prior statements, representations, and agreements, and (iii) cannot be amended except by written instrument signed by both parties. The parties represent and agree that, in entering into this Agreement, they have not relied upon any oral or written agreements, representations, statements, or promises, express or implied, not specifically set forth or otherwise referenced in this Agreement. The parties expressly waive application of any law, statute, or judicial decision allowing oral modifications, amendments, or additions to this Agreement notwithstanding this express written provision requiring a writing signed by the parties.

# **Force Majeure**

If either party becomes unable to fulfill any terms of this Agreement due to events beyond its reasonable control, including, without limitation, acts of God, labor disputes, epidemic, pandemic, severe economic downturns, or governmental action such as, but not restricted to, enactment of applicable laws, statutes, regulations, executive orders, tariffs, and/or duties, the party affected by the event shall promptly notify the other party and the parties will enter negotiations with the intent of minimizing the impact of the event on the business contemplated under this Agreement.

#### Confidentiality

This Agreement and the terms hereof are intended solely for the use of General Motors and NATIONAL LIMOUSINE ASSOCIATION, INC.. This Agreement is to be disclosed on a "need to know" basis solely within NATIONAL LIMOUSINE ASSOCIATION, INC. or to the dealer/fleet management company chosen by NATIONAL LIMOUSINE ASSOCIATION, INC. to quote the purchase/lease of Eligible Vehicles, not to other dealers or General Motors competitors.

#### **Choice of Law**

This Agreement shall be governed by and construed in accordance with the laws of the State of Michigan as if entirely performed therein, without regard to the conflicts of law and principles thereof.



NATIONAL LIMOUSINE LOCATION: P.O Box 1249 MARLTON, NJ 8053

APPROVED: August 18, 2025

VERSION: 2

DEAL NUMBER: F488

PROCESSING CODE: KZD CONTACT: KYLE HAMMERSCHMIDT SUBMITTED BY: Kevin L Brewer

**FAN:** 471836 **PHONE:** 800-652-7007

## **SIGNATURES**

This Competitive Assistance Program offer is valid for 60 days from the date generated and will expire on October 17, 2025 unless accepted in writing by NATIONAL LIMOUSINE ASSOCIATION, INC. and returned prior to the aforementioned expiration date. The incentives set forth in this Competitive Assistance Program agreement are not valid or able to be used until signed by both parties and returned to your GM Envolve Account Executive.

This Agreement, including all attachments hereto, supersedes all prior signed Competitive Assistance Program Agreements applicable for this Model Year. For clarity and avoidance of doubt, this Agreement includes all terms and conditions attached hereto.

General Motors and NATIONAL LIMOUSINE ASSOCIATION, INC. have caused this 2026 Model Year Competitive Assistance Program Agreement to be executed by their duly authorized representatives as of the last date appearing below:

KAILST	Executive Director	August 21, 2025
Signature of Commercial Account Representative	Title	Date
15-h.B	GM Envolve Account Executive	August 18, 2025
Signature of GM Representative, Kevin L Brewer	Title	Date

Please return the entire signed document to Kevin L Brewer



NATIONAL LIMOUSINE ASSOCIATION, INC.

LOCATION: P.O Box 1249

APPROVED: August 18, 2025

MARLTON, NJ 8053

VERSION: 2

DEAL NUMBER: F488

PROCESSING CODE: KZD

**CONTACT:** KYLE HAMMERSCHMIDT

**SUBMITTED BY: Kevin L Brewer** 

FAN: 471836

PHONE: 800-652-7007

#### REQUIREMENTS FOR STANDARD VEHICLE ORDER

For all brands listed in this Agreement that are eligible to receive incentives in connection with this Competitive Assistance Program:

Every order requested placed via GM Order Workbench must include:

- 1. the Process Code
- 2. the FAN
- 3. One of the fleet order types indicated in this section.

Do not use the CAP Processing Code on units that are taken out of stock that will receive the retail alternative. These units will still require a fleet delivery type.

#### **Order Types**

FLEET ORDER TYPE: FLS - Fleet Lease Requires Primary Leasing Company FAN and End-User FAN

FLEET ORDER TYPE: FNR - Fleet Commercial Requires End-User FAN

End-User FAN	Customer Name		
471836	NATIONAL LIMOUSINE		
	ASSOCIATION, INC.		

### **DELIVERY REPORTING OF CAP UNITS**

#### Ordered and Out-of-Stock CAP Units

All deliveries to customers with a valid Fleet Account Number (FAN), which includes all CAP customers, **must be reported as fleet deliveries** regardless of order type.

Deliveries to FAN holders using retail delivery type "018 Business Organization" or any other retail delivery type are not allowed and any incentives paid will be subject to a charge back.

Vehicles delivered incorrectly (i.e. retail) will not be eligible for payment of any Competitive Assistance.

All delivery reporting entries via GM Order Workbench must include the FAN and one of the Fleet Delivery Types set forth in this section.

### Fleet Delivery Types

The delivery type or types for this customer is listed below.\*

**DELIVERY TYPE:** 014 - Leasing Company Requires Primary Leasing Company FAN and End-User FAN

DELIVERY TYPE: 035 - Business Organization Requires End-User FAN

\*020 Daily Rental is not applicable to CAP accounts (National Rental Accounts only)

End-User FAN Customer Name

471836 NATIONAL LIMOUSINE ASSOCIATION, INC.



NATIONAL LIMOUSINE ASSOCIATION, INC.

LOCATION: P.O Box 1249

MARLTON, NJ 8053

APPROVED: August 18, 2025

VERSION: 2

PROCESSING CODE: KZD CONTACT: KYLE HAMMERSCHMIDT

FAN: 471836 PHONE: 800-652-7007

SUBMITTED BY: Kevin L Brewer

**DEAL NUMBER: F488** 

# **Ownership Requirements**

All 2026 MY vehicles under this Program must be titled, licensed, and registered in the name of NATIONAL LIMOUSINE ASSOCIATION, INC. or its Fleet Management Company and retained by NATIONAL LIMOUSINE ASSOCIATION, INC. for business use principally in the United States for a minimum of 12 months or 12,000 miles, whichever occurs first, from the date of delivery. NATIONAL LIMOUSINE ASSOCIATION, INC. will not knowingly sell, export, sell for export, or principally use the Eligible Vehicles outside of the United States at any time.

### **Applicable To BrightDrop Vehicles**

NATIONAL LIMOUSINE ASSOCIATION, INC. acknowledges and agrees that, for any BrightDrop vehicles that it operates, only BrightDrop-authorized service centers (whether operated by a Dealer or a non-Dealer, as designated by GM) may perform repair or service work on those BrightDrop vehicles, including damage in transit ("DIT") and collision repairs.

**GM Envolve AE Acknowledgement** 

This document has been presented to CAP customer.

Signature of Kevin L Brewer



NATIONAL LIMOUSINE
ASSOCIATION, INC.

LOCATION: P.O Box 1249
MARLTON, NJ 8053

VERSION: 2

DEAL NUMBER: F488

PROCESSING CODE: KZD
FAN: 471836

CONTACT: KYLE HAMMERSCHMIDT
PHONE: 800-652-7007

APPROVED: August 18, 2025

VERSION: 2

DEAL NUMBER: F488

SUBMITTED BY: Kevin L Brewer

# **CAP Out-Of-Stock Purchase Agreement**

THIS FORM MUST BE COMPLETED FOR ALL OUT-OF-STOCK TRANSACTIONS WITH CAP CUSTOMERS

Part 1

If you would like to complete this process online or with the assistance of one of our GM Envolve Solutions Center support team members, please visit <a href="https://www.gmenvolve.com/fleet/tools">www.gmenvolve.com/fleet/tools</a> and sign-in using your GM Certified credentials, or call 1-800-353-3867 to speak to one of our GM Envolve Solutions Center Advisors.

The intent of this agreement and process is to provide the selling dealer an invoice credit to their open account for the CAP amount

Adjustment invoice credits will be posted to the dealer open account statement and settled based on current process.

NATIONAL LIMOUSINE ASSOCIATION, INC.	471836	KZD			
Customer Name	Customer FAN	CAP Co	de Fle	eet Management Cor	mpany, if applicable
Part 2 (TO BE COMPLETED BY DEALE	R ONLINE)				
Dealer Code	Dealership	Name		City, State	
The named dealer agrees to sell the above consumer/end user acknowledges receipt private offer is NOT compatible* with any a etc.). By signing this agreement, the above incentive(s) on units purchased with CAP i open account for any incentive monies that List units included in this transaction below been completed by the original dealer in O VINs mu	of a private offer from additional retail or dealermentioned dealershincentives. In additionat have been erroneous. Please indicate by \	General Motor ler incentives/r p is releasing ( , the above-me sly paid to his/l /IN if a dealer t ver Vehicle tab	rs. The consume ebates (i.e. busing General Motors for tioned dealership in rade is involved a Attach a spread nch, Deliver Vehice	r and dealer under ness choice, deale rom any future clai lip is authorizing G reference to this to and if the dealer transheet for addition	rstand that this r cash, pull boards, m or obligation for M to debit his/her ransaction.  ade transaction has
		Extended Se	ervice		
VIN	Ons	Star RPO		Dealer Trade	Transaction Completed
				Yes No	Yes No
				Yes No	Yes No
				Yes No	Yes No
Print Name of Authorized Dealer Representative	)		Phone Number		•
Signature of Authorized Dealer Representative			Date		-

Please contact 1-800-353-3867 with any questions. Complete the online application located on gmenvolve.com to have the invoice adjusted and CAP code added.